

# LEAN BUSINESS CASE STUDY 2016 | No.29 | Sector: SOFTWARE

GARTAN TECHNOLOGIES SPECIALISE IN ROSTERING AND PAYROLL SOLUTIONS DESIGNED TO CUT COSTS, SAVE MANAGEMENT TIME AND HELP MAKE MORE INFORMED STRATEGIC DECISIONS. GARTAN PRODUCTS ARE AVAILABLE AS BOTH OFF-THE-SHELF AND BESPOKE SOLUTIONS.

**Gartan Technologies** providing workforce time management systems since 2001 with clients across the UK, Ireland, Denmark & Australia and they have just announced a partnership with resellers in the US.

### **LEAN PLUS Project Objectives**

The aim of this project is to help the company meet its growth targets, while improving profitability and reducing costs within its operations.

The key objective is to improve the performance of its software development, sales and marketing, and back-office processes.

# **Work Programme**

The work program initially concentrated on developing an overall strategic process for the organisation to ensure the subsequent activities were consistent with the overall direction of the company.

Intensive training was carried out in the application of agile/scrum processes in the management and tracking of software development.

KPIs were determined for the company and these were implemented through a KPI dashboard.

Intensive coaching was carried out with key members of staff in order to help them improve their management and leadership capabilities.

### Results/Outcomes

#### Quantitive

- 15% sales increase over project period.
- 18% increase in software development productivity

## Qualitative

- Operations manager coached to assume key responsibilities and leadership.
- The roles of key employees were analysed and redefined to improve operational productivity, while increasing job satisfaction
- Company was able to make major inroads to the Australian market

"From 2009 we grew quite rapidly over a four year period but that highlighted a need to bring more structure and process to our organisation.

The Lean Program was the perfect vehicle for us to do that and we have been enjoying the benefits ever since."

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More Information

LEAN BUSINESS OFFER



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